



# CAR AND DRIVER

## Editorial Calendar 2021

### January 2021 | 10BEST

Space Close Date: 10.30.20 | On Sale Date: 12.15.20

### February / March |

PERFORMANCE / LIGHTNING LAP

Space Close Date: 12.22.20 | On Sale Date: 2.9.21

### April | TBD

Space Close Date: 2.5.21 | On Sale Date: 3.23.21

### May | 25 CARS WORTH WAITING FOR

Space Close Date: 3.12.21 | On Sale Date: 4.27.21

### June | ELECTRIC CARS

Space Close Date: 4.23.21 | On Sale Date: 6.8.21

### July / August | ADVENTURE

Space Close Date: 5.28.21 | On Sale Date: 7.13.21

### September | DIVERSITY

Space Close Date: 7.2.21 | On Sale Date: 8.17.21

### October | NEW CARS

Space Close Date: 8.6.21 | On Sale Date: 9.21.21

### November | TBD

Space Close Date: 9.3.21 | On Sale Date: 10.19.21

### December | TBD

Space Close Date: 10.8.21 | On Sale Date: 11.23.21

### January 2022 | 10BEST

Space Close Date: 11.12.21 | On Sale Date: 12.28.21

**PLEASE NOTE: All editorial is in development and is subject to change**

# CAR AND DRIVER

## Advertising Rates 2021

4-COLOR	RATES
Full Page	\$266,500
Cover 2	\$309,200
Cover 3	\$293,200
Cover 4	\$335,800
2/3 Page	\$199,900
1/2 Page (horizontal only)	\$159,900
1/3 Page	\$119,900

### ISSUE AND CLOSING DATES

Published 10 times a year by Hearst Magazines.

Issued approximately the first Tuesday of the month preceding cover date. Space closes the Friday approximately seven weeks prior to the on-sale date. Space and material extensions are granted on a case-by-case basis.

### INSERTS

Rates and specifications available upon request. Specifications are based on insert qualifying at a Periodicals Rate (formerly Second Class). If Post Office finds insert does not meet the qualifications, it will be classified as Standard A Rate (formerly Third Class), and all additional postage will be billed back to the advertiser. A final dummy of the insert must be submitted to Hearst Magazines Production before printing in order for it to be acceptable for binding.

**SPECIAL POSITIONS** (NON-CANCELABLE); add 10% to earned rates.

**SPLIT RUN ADVERTISING** Copy split charges are available upon request.

**REGIONAL ADVERTISING** Regional rates available upon request.

**CIRCULATION** Member of the Alliance for Audited Media. Subscriptions \$13.00 per year. Single-copy price \$6.99 U.S.; January, May, October issues: \$7.99, \$7.99 Canada; January, May, October issues \$8.99.

# TERMS AND CONDITIONS 2021

1. Car and Driver, published by Hearst Communications, Inc., Hearst Magazines Division, will not be bound by any condition appearing on order blanks or copy instructions submitted by or on behalf of the advertiser when such condition conflicts with any provision contained in Publisher's rate card or with its policies, regardless of whether or not set forth in the rate card.
2. Publisher reserves the right to decline or reject any advertisement for any reason at any time without liability, even though previously acknowledged or accepted.
3. Short Rates. Advertisers will be short-rated if the space upon which billings have been based is not used within the 12-month contract period.
4. Agency commission: 15% to recognized agencies. Bills are rendered on publication date. Payment in U.S. currency required. Net due 30 days from invoice date. Interest will be charged at a rate of 1.5% per month or, if less, the maximum lawful interest rate, on past-due invoices. New advertisers and/or agencies must either remit payment with order or furnish satisfactory credit references, subject to Publisher's discretion.
5. The advertiser and its agency, if there be one, jointly and severally agree to pay the amount of invoices rendered by Publisher within the time specified on the invoice.
6. Orders 30 days beyond the current closing date will be accepted only at rates prevailing, and only on a space-available basis (and subject to the other terms and conditions herein). Orders containing incorrect rates may be accepted, and if accepted, charged at regular rates. Such errors will be regarded as only clerical.
7. All agencies or direct advertisers must supply Publisher with a legal street address and not just a post office box.
8. Orders specifying positions other than those known as designated positions are accepted only on a request basis, subject to the right of Publisher to determine actual positions.
9. Advertisements other than standard sizes are subject to Publisher's approval.
10. Rates, conditions, and space units are subject to change without notice.
11. Schedule of months of insertion and size of space must accompany all orders and are binding upon advertiser upon receipt unless terminated in writing prior to the applicable closing date(s). So-called "space reservations" are not considered by Publisher as orders or binding upon it in any way.
12. Reproduction quality is at the advertiser's risk if Publisher's specifications are not met or if material is received after the closing date even if on extension. All queries concerning printed reproduction must be submitted to Publisher within 45 days of issue date.
13. Advertising film will be destroyed, if not ordered returned, 12 months after last use without liability.
14. No rebate will be allowed for insertion of wrong key numbers.
15. The advertiser and its agency, if there be one, jointly and severally agree that in the event Publisher commits any act, error, or omission in the acceptance, publication, and/or distribution of their advertisement for which Publisher may be held legally responsible, Publisher's liability will in no event exceed the cost of the space ordered, and further agree that Publisher will not under any circumstances be responsible for consequential damages, including lost income and/or profits.
16. The advertiser and its agency, if there be one, each represents that it not only has the right to authorize the publication of any advertisement it has submitted to Publisher, but that it is fully authorized and licensed to use (i) the names and/or the portraits or pictures of persons, living or dead, or of things; (ii) any trademarks, service marks, copyrighted, proprietary or otherwise private material; and (iii) any testimonials contained in any advertisement submitted by or on behalf of the advertiser and published by Publisher, and that such advertisement is neither libelous, an invasion of privacy, violative of any third party's rights, or otherwise unlawful. As part of the consideration, and to induce Publisher to publish such advertisement, the advertiser and its agency, if there be one, jointly and severally agree to indemnify and hold harmless Publisher against all loss, liability, damage, and expense of whatsoever nature arising out of copying, printing or publishing of such advertisement.
17. The advertiser and its agency, if there be one, jointly and severally agree to and do indemnify and hold harmless Publisher from all loss, damage, and liability growing out of the failure of any sweepstakes or contest inserted by them for publication to be in compliance and conformity with any and all laws, orders, ordinances, and statutes of the United States, or any of the states or subdivisions thereof.
18. All orders accepted are subject to acts of God, fires, strikes, accidents or other occurrences beyond Publisher's control (whether like or unlike any of those enumerated herein) that prevent Publisher from partially or completely producing, publishing or distributing Car and Driver.
19. All advertisements must be clearly identified by the trademark or signature of the advertiser.
20. Words such as "advertisement" will be placed with copy that, in Publisher's opinion, resembles editorial matter. Reading notices are not accepted.
21. Cancellations must be in writing. Cancellations not received in writing on or before the advertisement closing date are not binding on Publisher. In the event an order is canceled, the advertiser and its agency, if there be one, jointly and severally agree that they will still be responsible for the cost of any work performed or materials purchased on behalf of the advertiser. Orders may not be canceled or changed by the advertiser after the closing date without the acknowledgment and acceptance of Publisher.
22. A copy of any proposed insert must be submitted to Publisher prior to printing of the insert. In no event shall Publisher be responsible for any errors or omissions in, or the production quality of, any furnished insert.
23. The advertiser and its agency, if there be one, jointly and severally agree to reimburse Publisher for its attorney's costs and fees in collecting any unpaid billings for advertisements.
24. The parties agree that the details contained on orders will be treated as confidential or proprietary information and shall not be disclosed to third parties.
25. All issues related to advertising will be governed by the laws of the State of New York applicable to contracts to be performed entirely therein. Any action brought by Advertiser and/or its agency, if there be one, against Publisher relating to advertising must be brought in the state or federal courts in New York, New York, and the parties hereby consent to the jurisdiction of such courts.

# CAR AND DRIVER

## Closing Dates 2021

ISSUE	THEME	SPACE CLOSE	MATERIAL	ON SALE
February / March	Performance / Lightning Lap	12.22.20	1.4.21	2.9.21
April	TBD	2.5.21	2.12.21	3.23.21
May	25 Cars Worth Waiting For	3.12.21	3.19.21	4.27.21
June	Electric Cars	4.23.21	4.30.21	6.8.21
July / August	Adventure	5.28.21	6.4.21	7.13.21
September	Diversity	7.2.21	7.9.21	8.17.21
October	New Cars	8.6.21	8.13.21	9.21.21
November	TBD	9.3.21	9.10.21	10.19.21
December	TBD	10.8.21	10.11.21	11.23.21
January '22	10Best	11.12.21	11.19.21	12.28.21

### ISSUE AND CLOSING DATES

Published 10x/year by Hearst Magazines.

Issued approximately the first Tuesday of the month preceding cover date.

Insertion orders must be received by the space close.

# CAR AND DRIVER

## Mechanical Specifications 2021

SPACE	BLEED (WIDTH X DEPTH)	TRIM (WIDTH X DEPTH)	LIVE/NONBLEED (WIDTH X DEPTH)
Spread	15 1/4" x 10 3/4"	15" x 10 1/2"	14 1/2" x 10"
Full page	7 3/4" x 10 3/4"	7 1/2" x 10 1/2"	7" x 10"
2/3 vertical	5 1/8" x 10 3/4"	4 7/8" x 10 1/2"	4 3/8" x 10"
1/2 horizontal	7 3/4" x 5 3/8"	7 1/2" x 5 1/8"	7" x 4 5/8"
1/2 horizontal spread	15 1/4" x 5 3/8"	15" x 5 1/8"	14 1/2" x 4 5/8"
1/3 vertical	2 1/2" x 10 3/4"	2 1/4" x 10 1/2"	1 3/4" x 10"
1/3 square	5 1/8" x 5 3/8"	4 7/8" x 5 1/8"	4 3/8" x 4 5/8"

**Final Trim Size:** 7 1/2" W x 10 1/2" D

**Bleed:** 1/8"

**Binding Method:** Perfect Bound

**Jog Position:** Foot

Live Matter Safety – leave 1/4" from all Trim edges

**REQUIRED FILE FORMAT:** PDF X1-a File

**RESOLUTION:** All color and grayscale photos: 300 dpi or better (save all color art in CMYK mode)

**BLACK-AND-WHITE ART:** 1200 dpi or better

**INK COVERAGE:** Maximum coverage 320%

**RICH BLACK:** Avoid using rich black in small text (under 15 pt.)

**SPOT COLORS:** No spot colors (Pantone) should be used

For complete advertising specifications, and to submit your ads electronically, go to <http://ads.hearst.com>.

For material extensions or questions, please contact **Job Hernández** at **414.622.2815** or [jthernandezg@quad.com](mailto:jthernandezg@quad.com).

For supplied insert extensions or questions, please contact **Chris Hertwig** at **305.859.0088** or [chris.hertwig@pubworx.com](mailto:chris.hertwig@pubworx.com).

# CAR AND DRIVER

## Direct Media 2021

### CAR AND DRIVER MARKETPLACE

SPACE	MECHANICAL SPECIFICATIONS	RATES
1/6 page Vertical	2.25" W x 4.75" H	\$12,975
1/3 page (Vertical or Square)	Vertical: 2.25" W x 10" H Square: 4.625" W x 4.75" H	\$20,760

**EFFECTIVE:** February 2021 issue

**CIRCULATION:** 1,050,000

**NOTE:** All rates reflect gross rates

For more information, please contact Brad Gettelfinger at 212.649.4204 or [bgettelfinger@hearst.com](mailto:bgettelfinger@hearst.com).

**REQUIRED FILE FORMAT:** PDF X1-a File

**RESOLUTION:** All color and grayscale photos: 300 dpi or better (save all color art in CMYK mode)

**BLACK-AND-WHITE ART:** 1200 dpi or better

**INK COVERAGE:** Maximum coverage 320%

**RICH BLACK:** Avoid using rich black in small text (under 15 pt.)

**SPOT COLORS:** No spot colors (Pantone) should be used

For complete advertising specifications, and to submit your ads electronically, go to <http://ads.hearst.com>.

For material extensions or questions, please contact **Job Hernández** at 414.622.2815 or [jthernandezg@quad.com](mailto:jthernandezg@quad.com).

## Print Audience Demographics 2021

ADULTS	TOTAL AUDIENCE	% COMP
Adults	6,885,000	100
Men	6,055,000	87.9
Women	830,000	12.1
<b>AGE</b>		
Age 18-34	1,558,000	22.6
Age 25-49	3,259,000	47.3
Age 35-54	2,862,000	41.6
Median Age	49.0	
<b>MARITAL STATUS</b>		
Now Married	4,033,000	58.6
Never Married	1,627,000	23.6
<b>EDUCATION</b>		
Bachelor's Degree/Post Grad Degree	2,456,000	35.7
Any College	4,496,000	65.3
<b>EMPLOYED</b>		
Professional/Managerial	2,011,000	29.2
Employed	5,005,000	72.7
Employed Full Time	4,433,000	64.4
<b>HOUSEHOLD INCOME</b>		
\$50,000+	5,062,000	73.5
\$75,000+	3,787,000	55.0
\$100,000+	2,874,000	41.7
Median HHI \$	\$84,419	
Median Value Of Owned Home	\$257,221	

## Print Audience Demographics 2021

MEN	TOTAL AUDIENCE	% COMP
Total	6,055,000	100
<b>AGE</b>		
Age 18-34	1,376,000	22.7
Age 25-49	2,798,000	46.2
Age 35-54	2,417,000	39.9
Median Age	49.4	
<b>MARITAL STATUS</b>		
Now Married	3,652,000	60.3
Never Married	1,450,000	23.9
<b>EDUCATION</b>		
Bachelor's Degree/Post Grad Degree	2,098,000	34.6
Any College	3,931,000	64.9
<b>EMPLOYED</b>		
Professional/Managerial	1,754,000	29.0
Employed	4,413,000	72.9
Employed Full Time	4,010,000	66.2
<b>HOUSEHOLD INCOME</b>		
\$50,000+	4,518,000	74.6
\$75,000+	3,419,000	56.5
\$100,000+	2,625,000	43.4
Median HHI \$	\$87,319	
Median Value Of Owned Home	\$258,514	





## Print + Digital Audience Demographics 2021

CAR AND DRIVER + CARANDDRIVER.COM

ADULTS	TOTAL AUDIENCE	% COMP
Adults	18,972,000	100
Men	14,089,000	74.3
Women	4,883,000	25.7
<b>AGE</b>		
Age 18-34	5,229,000	27.6
Age 25-49	8,448,000	44.5
Age 35-54	7,054,000	37.2
Median Age	46.6	
<b>MARITAL STATUS</b>		
Now Married	10,331,000	54.5
Never Married	5,627,000	29.7
<b>EDUCATION</b>		
Bachelor's Degree/Post Grad Degree	7,351,000	38.7
Any College	12,963,000	68.3
<b>EMPLOYED</b>		
Professional/Managerial	5,972,000	31.5
Employed	13,164,000	69.4
Employed Full Time	11,100,000	58.5
<b>HOUSEHOLD INCOME</b>		
\$50,000+	14,258,000	75.2
\$75,000+	11,040,000	58.2
\$100,000+	8,169,000	43.1
Median HHI \$	\$88,534	
Median Value Of Owned Home	\$267,328	



## Print + Digital Audience Demographics 2021

CAR AND DRIVER + CARANDDRIVER.COM

MEN	TOTAL AUDIENCE	% COMP
Total	14,089,000	100
<b>AGE</b>		
Age 18-34	4,059,000	28.8
Age 25-49	6,205,000	44.0
Age 35-54	5,086,000	36.1
Median Age	46.8	
<b>MARITAL STATUS</b>		
Now Married	7,934,000	56.3
Never Married	4,234,000	30.1
<b>EDUCATION</b>		
Bachelor's Degree/Post Grad Degree	5,189,000	36.8
Any College	9,370,000	66.5
<b>EMPLOYED</b>		
Professional/Managerial	4,438,000	31.5
Employed	10,253,000	72.8
Employed Full Time	8,918,000	63.3
<b>HOUSEHOLD INCOME</b>		
\$50,000+	10,838,000	76.9
\$75,000+	8,514,000	60.4
\$100,000+	6,468,000	45.9
Median HHI \$	\$92,958	
Median Value Of Owned Home	\$267,336	